



Family Promise<sup>®</sup>  
of Southern Chester County

*Building Community*

*Strengthening Lives*

*2017 Annual Report*



## From the Executive Director

Dear Friend of Family Promise:

It has been a year of strengthening our foundation for growth in the years ahead. If you have been with us since the beginning, you know it has also been so incredibly humbling.

We've had the privilege of serving families who've come to us from all parts of our service area, from Kennett Square to Oxford and all points in between. We've worked with families to find employment and housing. We've helped families access additional goods and services, such as child care, counseling, food, clothing, and rental assistance. We've arranged for family members to get driver's licenses, CNA certification, ESL and GED tutoring. We've provided families with bus passes, household goods and supplies, food, clothing, diapers, toiletries, and even donated cars.

The heart of this wonderful organization is the tireless effort of over 800 dedicated volunteers who serve in our 13 Host and 17 Support Congregations or at our Resource Center. My thanks to all of you. You are awesome ... Semper Gumby!

Of course, a critical part of Family Promise of Southern Chester County is our donors. Whether a foundation, organization, corporation, partner, or individual, your support means the world to us. Without it, we wouldn't be able to serve the families who come to us at a time of crisis in their life. Thank you so very much!

We've moved into the most incredible location which will serve us for at least the next 10 years. We are working to strengthen our organization so that we can grow our offerings to better serve our families and help them regain their dignity and independence.

Our goal is to alleviate homelessness for children and their families in Southern Chester County. I'm so grateful that you are along for the journey. My heartfelt thanks to all of you!

Susan Minarchi  
Executive Director

# The Problem of Family Homelessness

In Southern Chester County, the Pennsylvania Department of Education reported that 389 school-age children and their families were impacted by homelessness in the 2016-2017 school year. Family Promise was created in 2015 to alleviate the problem of family homelessness in Southern Chester County.

## OUR MISSION

The mission of Family Promise of Southern Chester County is to help children and their families experiencing homelessness achieve sustainable housing and stability by providing shelter, meals, and comprehensive support services through a network of congregations and volunteers.

### Part of a National Organization

Family Promise of Southern Chester County is part of a leading national nonprofit organization addressing the problem of family homelessness. With over 200 affiliates, Family Promise has served more than 700,000 people nationally, the majority children, since being founded in 1986. Families are in our program an average of 60 days. Our affiliate operates as a separate non-profit organization, so we can focus on addressing the needs of our local community.



# 2017 Achievements

- Provided emergency shelter and meals and comprehensive support services to 14 families (57 family members including 38 children) who were experiencing homelessness in Southern Chester County. Provided case management to the 14 families in the Shelter Program, as well as 20 families in the Family Support Program. All 24 families housed since inception of the program remain successfully housed.
- Contacted congregational partners to re-commit to be a Host Congregation or a Support Congregation in the program. Secured the commitment of current 13 Host Congregations and 14 Support Congregations and added 3 Support Congregations to be prepared for attrition in the network.
- Continued to recruit volunteers and provided volunteer training in Family Promise vision and procedures. Over 800 volunteers have received increased knowledge of our program and homelessness in Southern Chester County. An Annual Volunteer Recognition Event was held on October 25, 2017 in conjunction with Family Promise Week which is celebrated nationally. Quarterly meetings for Congregation Volunteer Coordinators were held, many times with guest speakers, to increase Coordinator knowledge and confidence.
- Through the Family Support Program, all families are contacted at 2-weeks, 1-month, 2-months, 3-months, 6-months, 9-months and 12-months after leaving the Shelter Program. Case Management hours are provided as needed and differ family-to-family.
- The organizational foundation was strengthened following a successful two years of operation. Board membership increased by 5 members, bringing the total to 13. A new member was added to each Board committee. The Interim Organizational Action Plan will be followed by a formal Long Term Strategic Planning process in 2018.
- A Fund Development Plan was developed in February 2017 with implementation of recommendations, such as creation of a Logic Model, planning activities for a 2018 fundraising event, and steps to create a culture of philanthropy. Grant support level was increased by 47%; new individual donors were increased by 25%. Implementation of recommendations will continue in 2018.

## Areas Served

Family Promise of Southern Chester County serves children and their families who are experiencing homelessness in the school districts of Oxford, Avon Grove, Kennett Consolidated and Unionville-Chadds Ford.



## The Resource Day Center

The Resource Day Center in Kennett Square provides a warm, safe place where families can shower, do laundry, and care for pre-school children. School-age children are able to attend their home schools, providing continuity of their education during this time of crisis in their lives.





## Comprehensive Case Management

Family Promise is a program that gives a hand up and empowers families to regain self-sufficiency. Comprehensive, intensive case management is provided to connect families with the services they need to successfully move into stable employment and long-term housing. Our structured Family Support Program ensures that families remain sustainable after they leave our program.

## Network of Congregations

Family Promise is built on a unique model, utilizing the resources of congregational partners in our community to provide meals and overnight accommodations for families until they find permanent housing. Our volunteers are the heart of the organization, making the program extremely cost effective. Family Promise is not a traditional shelter. In fact, it is estimated to be 70% less than the cost of establishing and operating a permanent shelter. Here in Southern Chester County, we are proud to have over 800 dedicated volunteers and 30 caring congregations in our network.

## Family Promise Congregational Partners: Host Congregations

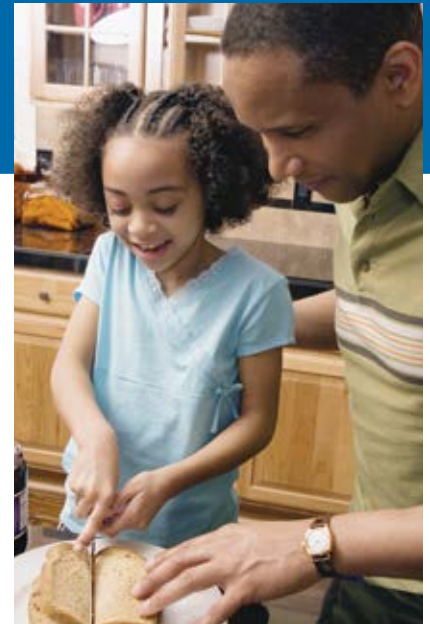
Assumption of the Blessed Virgin Mary Church  
Christian Life Center  
Church of the Sacred Heart  
Cornerstone Presbyterian Church  
Episcopal Church of the Advent  
Kennett Friends Meeting  
Oxford United Methodist Church  
Presbyterian Church of Kennett Square  
The Barn Vineyard Church  
Unionville Presbyterian Church  
West Grove United Methodist Church  
Westminster Presbyterian Church  
Willowdale Chapel

## Support Congregations

Apostolic Church of Oxford  
Avondale Church of the Nazarene  
Avondale Presbyterian Church  
Avondale United Methodist Church  
Bethany Presbyterian Church Mendenhall  
Christ Church at the Grove  
Doe Run Presbyterian Church  
New Garden Friends Meeting  
New London United Methodist Church  
Oxford Presbyterian Church  
St. Christopher's Episcopal Church of Oxford  
St. Cornelius Catholic Church  
St. Michael Lutheran Church  
St. Patrick Catholic Church  
Toughkenamon Presbyterian Church  
United Methodist Church of the Open Door  
West Grove Friends Meeting

# Caring Volunteers are the Heart of the Program

Words cannot describe the incredible gratitude that we have for our volunteers. Every volunteer provides a critical function in serving our families. Whether preparing meals, staying overnight, sorting donations, or maintaining our Resource Day Center, our volunteers bring their heart and soul to our organization!



## VALUE OF 2017 DONATED ROOM & BOARD & VOLUNTEER HOURS \*

Volunteers	13,940 hours @ \$24.14/hour*	\$336,512
Shelter	3,693 bed nights (894 room nights/\$36.00/night/room)*	\$32,184
Meals	11,019 meals @ \$5.00/meal	\$55,095
		<b>\$423,791</b>

\* Values determined by information sourced from Independent Sector and the Chester County Department of Community Development.

## Partner Organizations

Family Promise works with many partner organizations to increase the effectiveness of the service we provide to our families. They do what they do best and we are grateful for every one of them!

Avon-Grove School District	Clarion Law, LLC	Open Hearth, Inc. &
Kennett Consolidated	Community Volunteers in Medicine	Mobile Workforce Navigation
School District	Friends Association for the	Oxford Neighborhood Services
Oxford Area School District	Care and Protection of Children	Pathstone
Unionville-Chadds Ford	Garage Community &	PetSmart Promise Program
School District	Youth Center	Recycled Rides
Bridge of Hope	Holcomb Behavioral Health	SILO
Chester County Intermediate Unit	Services	Technical College High School
Chester County Department of	Home of the Sparrow	The Bridge
Community Development	Kennett Area Community Services	Tick Tock Early Learning Center
and the Decade to	Kennett Library	Wings for Success
Doorways Initiative	La Comunidad Hispana	Young Moms
Chester County Department	Maternal & Child Health	
of Human Services	Consortium & Migrant Ministry	

# With Gratitude

Family Promise is extremely grateful for the support of our grantors, in-kind partners, service organizations, congregations, and individual donors. These gifts are instrumental in providing the essential funding to serve our families. We can't do it without you!

## **2017 BOARD MEMBERS**

Wesley W. Bowers, President  
James M. Herr, Vice President  
Richard E. White, Secretary  
Michael R. Bell, Treasurer  
William L. Carl  
Phillip K. Duncan  
Karen E. Eichman, Esq.  
Thomas D. Houghton, Esq.  
Ann-Louise N. Jeffery  
Rev. Annalie Korengel  
John Kriza  
Carol Lowe, MSW, LSW  
Burton F. Rothenberger  
Kimberly L. Zuleba

## **STAFF**

Susan M. Minarchi,  
Executive Director  
Rosa M. Quintana, Case Manager  
Robin L. MacPherson,  
Administrative Assistant  
Sharis Jackson, Van Driver  
Horace E. Scherer, Van Driver  
Keith Smithyman, Van Driver

## **GIFTS \$10,000 to \$50,000**

Anonymous  
Cabot-Kjellerup Foundation  
Chester County Fund for Women & Girls  
Connelly Foundation  
Warren & Shelly A. Dutton  
Marshall-Reynolds Foundation  
Kevin D. & Paula P. McLean  
Robert D. & Jennifer McNeil  
United Way of Southern Chester County  
W.W. Smith Charitable Trust

## **GIFTS \$1,000 to \$9,999**

AstraZeneca Pharmaceuticals LP  
Matching Funds  
Avon Grove Charter School,  
Pancake Fundraiser  
Jeanette Bartoli  
Benuel S. & Janet L. Beiler  
Beiler-Campbell Realtors & Appraisers  
Michael R. & Lisa M. Bell  
Bike Southern Chester County  
Mark T. & Mary P. Boeni  
Chris Campagna,  
Peak Physical Therapy, Inc.  
William L. Carl & Ruth Kranz-Carl  
Dansko Foundation

Eugene E. & D. Marie Daunno  
DePuy Synthes Companies of  
Johnson & Johnson  
Phillip K. & Mary C. Duncan  
Exelon Foundation Matching Funds  
Forney Family Foundation  
Fox & Roach Charities  
Robert A. & Debra A. Gallek  
Genuardi Family Foundation  
Richard J. Giacco  
J.M. & Lois B. Herr Family Foundation,  
a fund of the Chester County  
Community Foundation  
Thomas W. & Jennifer Horne  
Hutton Family HeLP Fund, a fund of the  
Chester County Community Foundation  
James S. Herr Foundation  
Eric & Katharine Kelmelis  
Kennett Run Charities  
John A. & Christie Kriza  
Leon & Helen Weiner Foundation  
Elizabeth A. Logan  
Matthew Mullen  
Dennis & Amy Murphy  
Frank W. & Lisa Owen  
Oxford Area Civic Association  
Oxford Presbyterian Church,  
Women in the Congregation  
James & Sally Bauman Palic  
Pet Smart Charities  
Phyllis Recca Foundation  
William J. & Kelli A. Siehl  
Joseph P. & Susan Simmons  
St. Cornelius Catholic Church  
St. Michael Lutheran Church  
Thomas A. & Ellen W. Struble  
uFinancial Group  
Unionville Presbyterian Church  
Richard E. & Kristen M. White  
Willowdale Chapel  
Peter J. & Kimberly L. Zuleba

## **GIFTS \$500 to \$999**

Avon Grove Lions Foundation  
Jonathan T. & Martha M. Barrington  
David Cardwell  
Helen Desiree Cooper  
Coventry Lions Club  
Doe Run Presbyterian Church,  
VBS & Sunday School  
Victor E. Dupuis  
Girl Scouts of Eastern PA  
James & Reverend Ann Hatfield  
Kathryn E. Hayes  
Chad M. & Ann-Louise N. Jeffery  
Kennett Monthly Friends Meeting,  
Sara Bowers Fund

Ernest W. & Gabrielle S. Kimmel  
Kendall & Heather King  
Knights of Columbus, Council 15346 of  
St. Patrick Church, Kennett Square, PA  
Linda LaMantia  
Mushroom Festival  
R. Stokes Nolte  
Nick O'Neill & Mary Valiante  
Richard & Gloria Pia  
Christian W. & Anne Shelley Siemer  
Charles & Leslie Streitwieser  
The Late Ambitions  
Unionville Presbyterian Church,  
Benefit Concert  
David E. Wilks, Esq., in honor  
of R. Stokes Nolte  
Roy Young

## **GIFTS \$200 to \$499**

Allen AME Church  
Anonymous (2)  
Assumption Blessed Virgin Mary Church  
Richard C. Bingham  
Danny N. & Patricia L. Bodine  
Stephen C. & Amy M. Sossong  
Michael W. & Nancy K. Bowley,  
in honor of Kevin McLean and  
in memory of Jenniver Hoderny  
Robert & Rose Brownstein  
Dr. Robert C. & Joan E. Buck  
Joseph & Suzanne Claricuzio  
Reverend Brynne K. Crowe  
Frank G. & Joan M. Daresta  
Bruce A. & Donna P. Elliott  
James & Donna Elmore  
Andrew Gallagher  
Carl & Judith Hoerman  
Frederick C. Hoge & Kathleen M. Hoge  
Virginia Huestis  
Leland & Nancy Jordan  
Gary M. Lorgus & Reverend  
Annalie Korengel  
J. Robert & Robin L. MacPherson  
John M. & F. Victoria Malthaner  
David & Mary Lou McKee  
David & Sandra Meyers  
Microsoft Matching Funds  
Louis A. & Megan K. Minella  
Robert Myers  
Oxford Presbyterian Church  
Oxford Trio  
Stephen R. Roberts  
Kimberly J. Rosci  
Peter Shea & Kathleen Brady Shea  
Horace E. & Kathleen Scherer  
Drew Staley  
Francis W. & Joanne Taylor



Linda M.H. Traver  
Verplanck Family Fund, a fund of the  
Delaware Community Foundation  
West Grove United Methodist Church,  
United Methodist Women  
Westminster Presbyterian Church  
St. Michael Lutheran Church,  
Family Promise Team  
Luke & Jessica Zubrod

## **GIFTS \$100 to \$199**

Anonymous (3)  
John & Debra Jane Beley  
Davida W. Black  
James J. & Mary Ann Brizek, in memory  
of Rosemarie Brizek  
Thomas J. & Marlene Brown  
Dale M. & Carol L. Buckley  
John C. & Carol A. Budzinski  
Jean Marie Catani  
Carl Closs  
Charles H. Schleyer & Melinda Cosgrove,  
in memory of Rosemarie Brizek  
John B. & Kathleen A. Cotton  
Jed J. & Sheryl Cunningham  
Karen R. D'Agusto, in honor of Les &  
Anna Heilenman and Laurie Sicko-Szoke  
Dansko Foundation, Matching Funds  
Deborah L. Dart, in honor of Reverend  
Annalie Korengel & R. Scott Steele  
Jonathan S. Dash  
Carol A. Dineno  
Lisa Dowdall  
Judith Jester Durante  
Ray Alexander Duzan  
Karen E. Eichman, Esq.  
Joan M. Fenza  
JoAnn H. Fisher  
Daniel Folmar  
Orval L. & Margie Foraker  
Paul & Kathryn Geary  
James I. & Deborah A. Gillespie  
Ed & Mary Ann Gorko  
Jordan Gushurst  
Arthur J. & Jacqueline V. Holveck  
Peter & Delores Horvat  
Richard B. & Catherine Elliott Huneke  
Bryan K. & Karen S. Irwin  
Gary R. & Barbara L. Irwin  
Robert W. & Janet Johnson  
Dr. Robert M. & Maureen T. Knabb  
Bruce A. & Mary M. Knapp  
Cynthia G. Knisley  
Peter J. & Donna Kurylak  
Pamela J. Leland & Renna Van Oot  
Dona Lerew  
Katherine Mangum  
John McAuley  
Richard C. McCoy  
Chris Michalski  
Sandra Morlino, Classic Cookies, LLC  
Edmond W. & Pamela M. Murphy  
Matthew E. & Judith S. Ochs  
Kevin J. O'Dowd & Robin D. Howell  
Oxford United Methodist Church,  
United Methodist Women  
James Porter

Robert & Elizabeth Reich  
Sally A. Retzko  
Michael & Kathleen Riley  
Dr. David G. & Cecilia M. Rooney  
Burton & Gail Rothenberger  
James & Rita L. Senchishin  
Ingeborg L. Snipes  
Carl L. & Margene N. Sorzano  
H. Edward & Linda Southerling  
Aida D. Stainback  
Richard H. & Diane H. Tait  
Daniel R. & Laura B. Tipton  
Todds Landscape & Design Services, Inc.  
Linnell E. & Kathleen H. Trimbell,  
in memory of Allison Hogan  
Kenneth & Sandra J. Truman  
Brian Urig  
William A. & Gail A. Van Wie  
Vanguard Matching Gifts  
Stanley T. & Rosanne T. Waskiewicz  
Louis & Carolyn W. Wonderly  
XL Specialty, Caring Community

## **GIFTS to \$100**

Agilent Technologies, Inc.  
Annette Alessi  
Karen H. Ammon  
George B. & Elaine H. Amoss  
Anonymous (2)  
Nancy Arnosti  
Avon Grove Intermediate School  
Michael A. & Linda C. Barkasy  
Robert D. & Kathleen M. Barker  
Vincent A. & Jennifer L. Basciani  
John E. & Dr. Eileen Beck  
Julia Behm  
Douglas R. & Lynn A. Brose  
Marta Carol Brown, in memory of  
Donald Allaband  
Eleanor K. Brown  
William L. Carl & Ruth Kranz Carl,  
in honor of Bob & Rose Brownstein  
Chavez for Charity  
Frank E. & Patricia L. Claus  
Mary Ellen Clendenin  
Stephen B. & Lauri A. Collins  
Michael Crossman  
Sandra C. Cumbaa  
Steve J. Bernasconi & Karen R. D'Agusto,  
in memory of Laurie Sicko-Szoke  
Barbara Daugherty  
Vicki L. Davidson  
Kevin J. & Carolyn E. Delaney  
David W. & Tina P. Eisenhauer  
Mary Ellen Fakis  
Ingrid Fischer  
George W. & Kammie Franz  
Rita Ray Armat Funchion  
Tim W. & Suzanne A. Funk,  
in memory of Rosemarie Brizek  
Cindy Haley  
Jerry & Linda Hansen  
John S. & Brenda M. Hinze  
Thomas D. Houghton, Esq.  
Susan B. Hughes  
Iglesia Pentacostal Roca de Refugio  
Michael & Linda Jacobi

Douglas S. & Celia Kaucic  
Diane E. Kearns,  
in honor of Susan Minarchi  
Kurt F. & Michelle M. Keisling, in memory  
of Rosemarie Brizek from Jeanne Crosby,  
Michael Swisher, the Keisling Family  
Elizabeth Kunstek,  
in memory of Rosemarie Brizek  
Steven E. & Jaymie R. Lacombe  
Craig L. & Jill C. LaFave  
Russell L. & Cynthia A. Losco  
Lisa Macknis  
Ricardo D. & Anita E. Madsen  
John M. & Kathleen H. Maloney  
Gary & Elizabeth Marini  
Michelle Mathis  
Susan M. Matthews  
Thomas J. & Beverly I. McClung  
Joseph D. & Regina K. McMahon  
James M. Meyer  
New Life Youth and Family Services  
Rona K. Obert  
James E. & Maryanne B. Oster,  
in memory of Rosemarie Brizek  
Sara Pantazes  
John-Michael Pickens  
John W. & Suzanne B. Pusy, in honor of  
Frank Pusy, Art Brossius & Newt Brossius  
Reverend Pedro A. Rosado  
Charles G. Rudershausen  
Debra Shenk  
Marcy J. Kershner-Schmell  
Edward H. & Debbie Schultz  
Bruce A. & Michelle A. Scott  
Naomi L. Seinsoth  
Elwood F. & Patricia A. Snyder  
Louise H. Snyder  
Timothy J. & Shirley M. Snyder,  
in memory of Ann & Les Heilenman  
Joseph & Carol Stanley  
Diane J. & Paul Stevens  
Gary J. & Victoria L. Stockman  
Gregory V. Tkacz  
John J. & Nancy J. Todor  
Lawrence & Christine Weaver  
Mark & Melanie Weiler  
Kathleen Wilczek, CPA  
Paula Wolf  
Judy Worrall  
C. William & Susan H. Yockey  
Martha Zontek

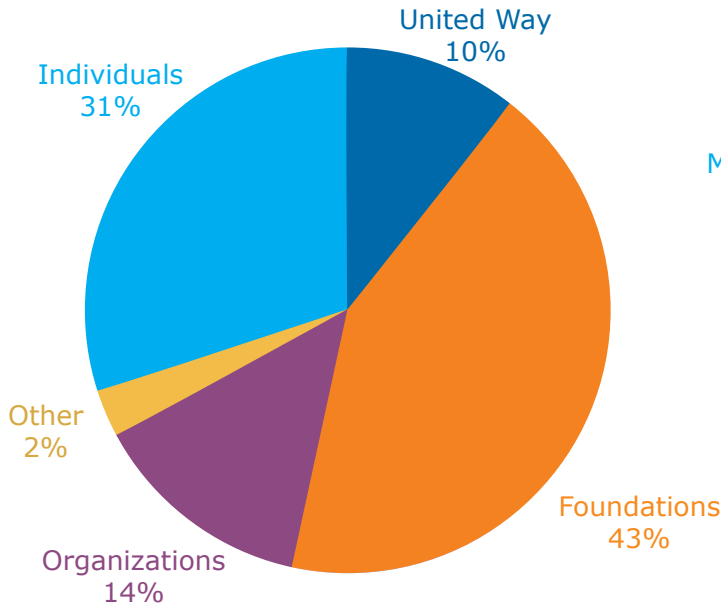
## **IN-KIND GIFTS**

Agilent Technologies Employees  
Brandywine Quilters  
Habitat for Humanity ReStore,  
Kennett Square  
J&G Automotive  
Mitzvah Circle Foundation  
Project Linus  
Technical College High School  
Transportation Management Association  
of Chester County (SCCOOT)  
West Grove Mini Storage  
YMCA of Greater Brandywine, Kennett  
Square & Jennersville Branches



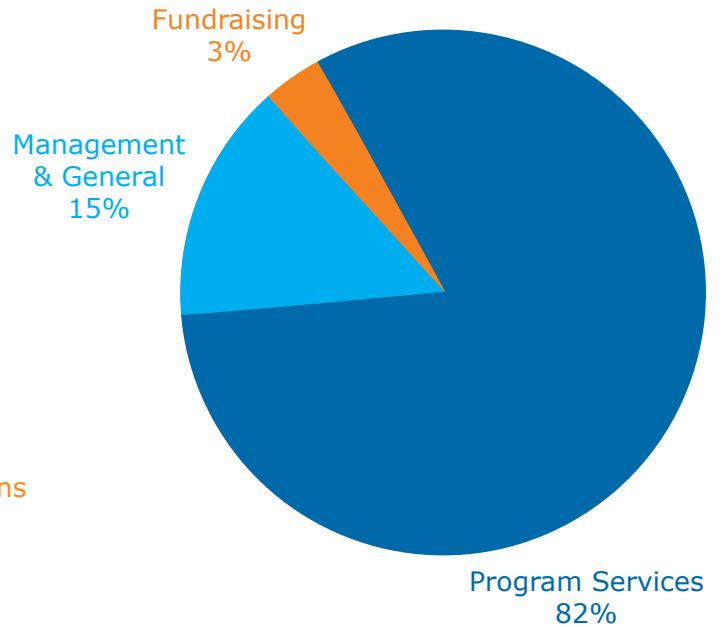
## INCOME

Total: \$285,935  
% by Value



## EXPENSES

Total: \$263,938  
% by Value



### STATEMENTS OF FINANCIAL POSITION

DECEMBER 31, 2017 and 2016

	2017	2016
<b>ASSETS</b>		
<b>CURRENT ASSETS</b>		
Cash & cash equivalents	\$275,254	\$239,620
<b>TOTAL CURRENT ASSETS</b>	<b>\$275,254</b>	<b>\$239,620</b>
Property and equipment, net	\$18,094	\$57,743
<b>TOTAL CURRENT ASSETS</b>	<b>\$293,348</b>	<b>\$297,363</b>
<b>LIABILITIES AND NET ASSETS</b>		
<b>CURRENT LIABILITIES</b>		
Accounts payable and accrued expenses	\$1,153	\$4,475
<b>TOTAL CURRENT LIABILITIES</b>	<b>\$1,153</b>	<b>\$4,475</b>
<b>NET ASSETS</b>		
Unrestricted:		
Board designated	\$60,000	-
Undesignated	\$211,398	\$275,014
<b>Total unrestricted net assets</b>	<b>\$271,398</b>	<b>\$275,014</b>
Temporarily restricted	\$20,797	\$17,874
<b>TOTAL NET ASSETS</b>	<b>\$292,195</b>	<b>\$292,888</b>
<b>TOTAL LIABILITIES AND NET ASSETS</b>	<b>\$293,348</b>	<b>\$297,363</b>

Audit Review conducted and 2017 IRS Form 990 prepared by Umbreit Korengel & Associates PC, Kennett Square, PA and are available upon request.



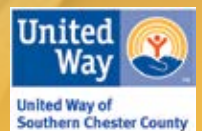
Family Promise®  
of Southern Chester County



Family Promise of Southern Chester County is a 501(c)(3) organization.  
All gifts are tax deductible to the extent allowable by law.  
Gifts may be made online at [www.familypromisesc.org](http://www.familypromisesc.org) or by mail to:

**Family Promise of Southern Chester County**  
**1156 West Baltimore Pike, Post Office Box 394**  
**Kennett Square, PA 19348**

**Phone: 610-444-0400    Fax: 610-444-0406**  
**[info@familypromisesc.org](mailto:info@familypromisesc.org)**  
**[www.familypromisesc.org](http://www.familypromisesc.org)**



Partner Agency